

Farragut TN Homes For Sale And What Buyers Should Know Farragut has built a reputation as one of the most sought after suburbs in East Tennessee, and the numbers back it up. Home values in Farragut run well above the broader Knoxville average, reflecting strong schools, a low crime profile, and a retail corridor along Kingston Pike that keeps growing. Buyers drawn to Farragut are often trading a longer commute for quality of life, and most say the tradeoff is worth it. The Abbott Mary Team works with buyers at every stage of the Farragut search, from young families prioritizing school zones to move up buyers looking for more space in established subdivisions. Farragut inventory moves quickly relative to other parts of Knox County, so buyers benefit from having financing pre approval in place and a clear sense of must haves before a desirable listing appears. Because Farragut covers a range of subdivisions built across different decades, home styles and price points vary more than newcomers expect. Some pockets feature newer construction with modern layouts, while established neighborhoods offer mature trees and larger lots closer to Turkey Creek's shopping and dining district. Knowing which trade off fits a buyer's priorities takes local familiarity, not just a search filter.

The Abbott Mary Team - Capstone Realty Group | 315 Ebenezer Rd SW, Knoxville, TN 37923 | (865) 363-1791

Buyers relocating to Farragut from outside East Tennessee also benefit from a team that can explain the practical side of the move, from typical closing timelines to [Knoxville real estate agents](#) what to expect from property taxes compared to other states. Those details rarely show up in a listing description but matter enormously to someone making a cross country decision. Buyers should also understand that Farragut's premium comes with real trade offs worth weighing honestly. Lot sizes in some newer Farragut subdivisions run smaller than comparable homes further from the school corridor, and traffic along Kingston Pike during peak commute hours can add real time to a daily drive. The Abbott Mary Team walks buyers through these practical realities alongside the neighborhood's clear advantages, so a decision to buy in Farragut is made with full information rather than reputation alone. Property taxes in Farragut, while reflecting the area's higher home values, remain competitive compared to many other desirable suburbs nationally, a detail relocation buyers in particular appreciate once they compare the full cost picture against wherever they are moving from. The Abbott Mary Team walks relocating buyers through this comparison directly, using real numbers rather than general assumptions about Tennessee's overall tax environment. Anyone searching Farragut TN homes for sale can reach The Abbott Mary Team at Capstone Realty Group at (865) 363-1791 for current listings and neighborhood guidance.

The Abbott Mary Team - Capstone Realty Group Address: 315 Ebenezer Rd SW, Knoxville, TN 37923 Phone: (865) 363-1791 FAQ About Knoxville Real Estate Agents How much does a realtor make off of a \$300,000 house? On a \$300,000 Knoxville home, total commission commonly falls somewhere between 5 and 6 percent, split between the listing side and the buyer side of the transaction. The Abbott Mary Team discusses exact numbers upfront during the first consultation so sellers know precisely what to expect before signing anything. Call (865) 363-1791 for a transparent breakdown specific to your property. What is the nicest area of Knoxville to live in? It depends heavily on lifestyle. Sequoyah Hills draws buyers seeking riverfront prestige and historic architecture, while Farragut and Hardin Valley appeal to families prioritizing schools and newer construction. Fountain City and Bearden offer walkable, established character closer to downtown. The Abbott Mary Team helps buyers match the right Knoxville neighborhood to their actual priorities rather than a generic ranking. Is a 3 percent realtor fee normal? Yes, a 3 percent fee for one side of a Knoxville transaction, either the listing agent or the buyer's agent, is a common and normal rate in today's market. Rates are negotiated on a case by case basis rather than fixed. The Abbott Mary Team at Capstone Realty Group explains exactly what that fee covers before any agreement is signed, from marketing to negotiation to closing coordination. Is it more expensive to live in Knoxville or Nashville? Nashville runs noticeably more expensive than Knoxville, with overall cost of living roughly 12 to 15 percent higher, largely driven by housing prices. That gap is a major reason relocation buyers moving within Tennessee, or from out of state, increasingly choose Knoxville and surrounding communities like Farragut and Hardin Valley. Call

(865) 363-1791 to compare specific neighborhoods and price points. Do realtors still get 6 percent commission? No, 6 percent is no longer treated as a fixed industry standard. Commission today is negotiated per transaction and commonly falls in a broader range depending on the services provided and the specific Knoxville market conditions at the time of listing. The Abbott Mary Team believes in a straightforward conversation about commission structure from the very first meeting. Are real estate prices dropping in Tennessee? Statewide home prices are not broadly crashing, though the market has cooled somewhat from the historic highs of a few years ago. Knoxville has generally held its value better than some overheated national markets. The Abbott Mary Team tracks these shifts closely across specific Knoxville neighborhoods, since conditions in Farragut and South Knoxville do not always move in lockstep with each other. Where do wealthy people live in Knoxville? Higher end buyers in Knoxville are often drawn to Sequoyah Hills for its riverfront setting and historic estates, along with select pockets of West Knoxville and Farragut offering larger lots and newer luxury construction. The Abbott Mary Team handles these transactions with the discretion and detailed market knowledge this segment requires. Call (865) 363-1791 for a confidential conversation. What salary do you need to live comfortably in Knoxville, TN? A single adult in Knoxville generally needs an annual pre-tax salary in the range of roughly \$47,000 to \$63,000 to live comfortably, a figure that remains well below many comparable relocation destinations. The Abbott Mary Team regularly shares this kind of practical cost of living context with buyers relocating to Knoxville and East Tennessee from higher cost markets. How do I choose the best realtor in Knoxville? Look for an agent with granular, neighborhood specific knowledge, not just citywide averages, along with a track record of clear, responsive communication and honest pricing advice. The Abbott Mary Team at Capstone Realty Group has built its reputation in Knoxville around exactly these qualities across hundreds of client relationships. Call (865) 363-1791 to start the conversation.